

# businessessentials<sup>®</sup>

Advice and ideas to grow your business - presented by Nick Schildberger

December 2011 | Audio CD



the extras



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Here we are, December again! And what a year it has been, for many of us much tougher than we'd anticipated back in January as we hoped for an easier business environment in 2011. We should know by now to listen to our regular economist Neville Norman, who talked back then about dark clouds, slowing growth, debt problems overseas and policy uncertainties at home. Does that sound familiar? This month, as always in the December edition, Neville reviews the economic forces that have determined our prospects this year and where they'll leave us as we head into 2012.

For retailers, December traditionally gets the tills ringing as the Christmas rush sets in. But bigger forces are now at play as online shopping takes hold. This month we take a timely look at what's really working for retail success with international consultant Dennis Casey. And talking retail, we also look at the often fraught relationship between landlords and tenants. It used to be called David versus Goliath in the bad old days, but have things changed? Ange Kondos and Peter Macaulay of the Leasewise Group share their views.

Next month marks the start of some significant new occupational health and safety laws. Listen carefully to lawyer, author and commentator Andrew Douglas to understand what they're all about. And then take note of more laws coming our way concerning the protection of business assets. Lawyer James Berman tells us what we need to know.

And we end with the inspirational story of Jan Vydra and Australian Fresh Leaf Herbs. It's astonishing what you can achieve with determination, a fresh perspective and innovative thinking.

Enjoy our December edition – and from us all at BE, have a wonderful festive season!

Regards

A handwritten signature in black ink that reads "Nick Schildberger". The signature is fluid and cursive, with the first name "Nick" being particularly prominent.

**Nick Schildberger**  
Managing Director

For more information about the topics discussed on this December 2011 program, please contact the relevant organisations listed below.

### 2011 ECONOMIC OVERVIEW

**Professor Neville Norman,**  
**Melbourne University**  
neville.norman@unimelb.edu.au

### GET READY FOR TOUGH NEW OH&S LAWS

**Andrew Douglas,**  
**Macpherson+Kelley Lawyers**  
andrew.douglas@mk.com.au  
www.mk.com.au

Andrew is editor-in-chief of the OH&S Handbook, published by Portner Press.  
Portner Press phone: 1300 782 911.

### AUSTRALIAN RETAILERS BEWARE!

**Dennis Casey, BORN Retailer International**  
info@bornretailer.com  
denniscasey@denniscasey.net  
www.bornretailer.com

### GETTING A FAIR DEAL FROM YOUR LANDLORD

**Ange Kondos and Peter Macaulay,**  
**Leasewise Group**  
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peter@leasewise.net.au  
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### RADICAL NEW LAWS AFFECTING BUSINESS ASSETS

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### BRIDGING THE GENERATION GAP

**Tony Gattari, Achievers Group**  
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www.achieversgroup.com.au

### SHAREMARKET UPDATE

**Elio D'Amato, Lincoln Stock Doctor**  
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### WHAT ELSE CAN YOUR SMSF INVEST IN?

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**Cummings Flavel McCormack**  
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### REAPING THE REWARDS OF INNOVATION

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Jan.vydra@freshleaf.com.au  
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## Accountants Who Help You See Further

**Cummings Flavel McCormack are accountants who provide accounting, auditing and business advice to business owners. Cummings Flavel McCormack also provides tax consulting services.**

### Tax Consulting

Tax law is relevant to every major business and investment decision. Understanding the latest developments in tax is difficult.

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We have significant breadth of experience, having worked with successive governments in tax law development and holding key positions on advisory and education committees with professional tax bodies.

David Kent, Michael Jones and Neil Flavel lead a group of dedicated taxation professionals.



*see further*

## CFMC KEY TAX DATES FOR: DECEMBER 2011 AND JANUARY 2012

- 01 Dec 11** Income tax payment due date for companies and superannuation funds that were taxable medium to large business clients in the immediate prior year.  
Income tax payment due date for companies and superannuation funds that were required to lodge by 31 October 2011.  
Payment of income tax for superannuation funds where one or more prior-year income tax returns are outstanding as at 30 June 2011 (lodgment of return was due 31 October 2011).
- 21 Dec 11** Monthly activity statement for November 2011.
- 15 Jan 12** Income tax return for taxable large/medium business taxpayers as per latest year lodged. All entities other than individuals – unless required earlier.  
Income tax return for taxable head company of a consolidated group – including new registrants – that has a member who has been deemed a large/medium business taxpayer in the latest year lodged.
- 21 Jan 12** Quarterly PAYG instalment activity statement – head companies of consolidated groups – quarter 2, 2011-12.  
Monthly activity statement for December 2011.
- 28 Jan 12** Superannuation guarantee contributions, for quarter 2, 2011-12 – contributions to be made to the fund by this date.
- 31 Jan 12** Quarterly TFN report for closely held trusts for TFNs quoted to a trustee by beneficiaries in quarter 2, 2011-12.

For more visit our website, [www.cfmc.com.au](http://www.cfmc.com.au)

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